

FOR IMMEDIATE RELEASE

New Mexico Venture Studios Partners with Swiss Innovation Hub BioArk to Accelerate Transatlantic Life Sciences Collaboration

Strategic partnership creates pathway for biotech startups to expand between US and European markets

ALBUQUERQUE, N.M./Monteith – October 1, 2025 – New Mexico Venture Studios (NMVS), an innovative life sciences and deep tech commercialization platform, today announced a strategic Memorandum of Understanding with BioArk SA, Switzerland's premier life sciences innovation center. The partnership establishes a transatlantic bridge for biotech, medtech, and health innovation startups to access infrastructure, expertise, capital and markets across both regions.

The collaboration addresses the growing need for life sciences companies to scale globally while navigating complex international expansion challenges. Through this collaboration, startups from the associated burgeoning innovation ecosystem will gain access to European markets and infrastructure, while Swiss companies will benefit from NMVS's commercialization expertise, research and manufacturing infrastructure and access to US market opportunities.

"This partnership exemplifies our mission to build New Mexico's reputation for scientific progress by creating pathways for breakthrough science to become locally embedded, but globally recognized companies," said Alex Koglin PhD, CEO of New Mexico Venture Studios. "BioArk's established presence in Europe's life sciences epicenter, combined with our tech commercialization platform, creates unprecedented opportunities for startups on both sides of the Atlantic."

Comprehensive Support Ecosystem

The MOU establishes four key areas of collaboration designed to accelerate startup growth and market expansion:

Startup Exchange & Soft-Landing Programs will provide mutual support for companies exploring expansion opportunities, including access to lab space, office facilities, and local services through both the BioArk platform and NMVS ecosystem.

Joint Programming will feature co-organized innovation programs, demo days, investor showcases, and transatlantic bootcamps to foster cross-border collaboration and knowledge exchange.

Investment Readiness Support includes collaborative mentorship, pitch preparation, due diligence assistance, and exploration of co-investment opportunities for promising early-stage ventures.

Ecosystem Connectivity will facilitate connections to regulatory, academic, and industrial networks while promoting partnership opportunities across both innovation ecosystems.

Strategic Geographic Positioning

The partnership leverages New Mexico's unique position as a science and technology hub, home to world-class research institutions and national laboratories, with BioArk's strategic location in Switzerland's established life sciences corridor. This combination provides startups with access to complementary strengths: New Mexico's breakthrough research capabilities and risk capital access, paired with Europe's mature regulatory environment and established healthcare markets.

“We're excited to collaborate with New Mexico Venture Studios to create new opportunities for life sciences innovation,” said Massimo Nobile, Site Manager at BioArk SA. “This partnership will enable our companies to tap into the dynamic US market while providing American startups with a European gateway for international expansion.”

About the Partnership Structure

Under the two-year agreement, NMVS will serve as the primary liaison for US-based stakeholders and startups, identifying relevant companies for exchange programs and providing venture-building services to Swiss-origin startups entering the US market. BioArk will provide access to its physical infrastructure in several locations including Monthey, Switzerland and serve as the liaison for Swiss and European stakeholders, offering incubation and mentoring services to US companies expanding into European markets.

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About New Mexico Venture Studio

New Mexico Venture Studios provides an integrated platform that transforms commercially vetted concepts into globally recognized companies. Located in the heart of the Southwest's innovation frontier, NMVS offers access to research powerhouses, specialized

infrastructure, proven commercialization expertise, and cross-border capital. The organization is building New Mexico's reputation for scientific progress and economic impact by creating an ecosystem designed to translate breakthrough science into successful ventures. For more information, visit NMVentureStudios.com.

About BioArk SA

Located in Valais and benefiting from the cantonal outstanding network of competences, BioArk SA is Switzerland's leading life sciences innovation hub. The organization provides comprehensive support for biotech, medtech, and health innovation companies, offering access to specialized infrastructure, regulatory expertise, and European market connections. BioArk serves as a gateway for international companies seeking to establish operations in Europe's established life sciences corridor.

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